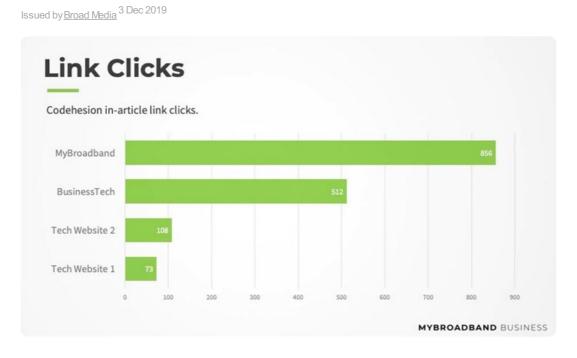


## MyBroadband - Where ICT business decisions are made

MyBroadband is the online platform of choice for South Africa's ICT decision makers - and has a significant influence on their business and personal purchasing decisions.



Over 1.4 million ICT decision makers visit MyBroadband every month to read the latest news, find out more about industry trends, and learn about the latest products and services.

According to readership surveys, these decision makers directly advise the companies they work for on which broadband telecoms, and IT products to buy.

MyBroadband's events are equally well attended by the country's top ICT executives, managers, and professionals.

It is for this reason that companies such as MTN, Vodacom, Liquid Telecom, Huawei, SqwidNet, DFA, Afrihost, Vox, and Axiz regularly exhibit – as business decisions are made by delegates in attendance.

## Proof is in the success

The proof that MyBroadband is the best place to be for ICT companies can be found in the success our advertising partne experience.

A 2019 case study focusing on <u>Codehesion</u> – a leading software development company which advertises on MyBroadbai – clearly illustrates this.

Codehesion has acquired several high-profile clients and development projects through a sustained advertising campaign MyBroadband.

MyBroadband has also assisted Codehesion with hiring new developers, and our recruitment package saw 650 developers apply to work at Codehesion.

The acquisition of news clients was driven through <u>sponsored articles</u> on MyBroadband, all of which detailed how Codehesion can help local companies develop their own Android and iOS apps, and business websites, quickly and affordably.

Crucially, the Codehesion articles all contained a call-to-action link – which took interested readers to Codehesion's "Cont Us" web page.

The graph below shows how many unique readers clicked on the call-to-action link in one of Codehesion's sponsored articles.

For comparison purposes, the article was also published on MyBroadband's sister website BusinessTech, and the two new most-popular local tech news websites.

As the graph shows, MyBroadband delivered superior results – with interested readers ultimately becoming new clients of Codehesion.

- " Where to reach South Africa's ICT decision-makers 25 Jun 2025
- " Business Talk Season 13 coming soon 19 Jun 2025
- " Reach 1 million South African car buyers in one place 11 Jun 2025
- " How top South African companies reach their target audience 29 May 2025
- " The incredible guests interviewed on What's Next and how to join the podcast line-up 22 May 2025

## **Broad Media**

**BROAD.**MEDIA Broad Media is South Africa's leading independent online media company. Broad Media owns South Africa's largest business and technology publications - BusinessTech and MyBroadband, as well as motoring website TopAuto.

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