

# Takealot.com reveals Black Friday 2023 shopping trends

Following the launch of their annual Blue Dot Sale, takealot.com has had yet another record-breaking Black Friday. Shopping trends point toward purchasing household essentials, specifically grocery items, indicating that an appetite for 'luxuries' goods is lower due to economic pressures.



Image by Ana Isabel Carrillo Paul from Pixabay

In fact, monthly essentials, beauty, sport and large appliances have seen the biggest sales growth year-on-year.

Alot for Less, takealot.com's bulk shopping proposition, saw record-breaking growth, with an increase of 65% growth in sales by unit since last year's Blue Dot Sale. The largest electronics such as TVs, laptops, smartphones, speaker and headphones also remained some of the most sold items by value.

The online retailer also strong spending power with the largest single basket size for the day sitting at R367,026, and the most orders by one customer on the day was a whopping 29 orders. Female shoppers also dominated this Black Friday, comprising of 58% of all shoppers on the day.

#### **Top Products by GMV**

- Hisense 58"
- Samsung 65"
- ECOFLOW Lithium Portable Power Station
- Hisense 55"
- Hisense 70"
- Hisense 65"
- Apple iPad 9
- Samsung Galaxy A24 Smartphone
- Hisense 50"
- Playstation 5

#### Top Brands by GMV

Hisense

- Samsung
- Apple
- Defy
- Garmin
- Ecoflow
- Lenovo
- Xiaomi
- JBL
- Bosch

### **Top Products by units**

- Coca-cola 24 x 300ml cans
- Babysoft 2ply x 18 toilet rolls
- Klipdrif Premium Brandy
- Xiaomi 4K Ulta HD TV Media Player
- Finish 100s Dishwashing tablets
- Castle Lite Lager x 24 bottles
- Nivea Mens deodorant/ roll on
- Mondi Rotatrim Box of paper
- Hisense 58" A6K 4K TV
- Maybelline Baby Skin Primer

## Brand by units

- Nivea
- LEGO
- Samsung
- Hisense
- Volkano
- Getup
- Essence
- Eucerin
- Xiaomi
- Maybelline NY
- L'Oreal

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